



## **Launch of Electronic Data Interchange Solution Aims to Reshape Business of Long-Term Care**

### ***Cost, Labor Savings Grow Along with Medication Safety and Employee Satisfaction Rates***

**BALTIMORE, Nov. xx, 2011**—Remedi SeniorCare<sup>®</sup>, one of the nation’s largest independent institutional pharmacies, today unveiled another innovative first for the long-term care industry – Electronic Data Interchange (EDI). [EDI] is an advanced integrated technology service that enables long-term care facilities to more efficiently and accurately communicate and exchange information with Remedi, including complex medication orders, electronic medical records (EMR), Admissions | Discharges | Transfers (ADT) information, and e-prescriptions. EDI increases medication safety and eliminates time-consuming and costly monthly medical record reconciliation for facility operators. Delivering never-before-seen freedom of choice, customers have the option to work with their preferred EMR vendor, including Remedi’s own proprietary state-of-the-art electronic order entry (eOE) application.

“We’re very proud to introduce EDI, another innovative, integrated service from Remedi, which further solidifies our position as leader in the long-term care industry,” said Remedi SeniorCare’s chief executive officer Michael Bronfein. “Our proprietary system will provide a myriad of benefits to users including significant savings in time and labor, but most notably it will help facilities increase patient safety by ensuring medication order accuracy. By reducing the number of human-touch steps, we’re able to deliver a faster order turnaround than ever before, and because orders are reviewed and screened by one of our pharmacists at the time of order, the process and delivery is significantly faster, enabling a quicker start of patient treatment. We believe it is the future of medication administration.”

Following are highlights of the benefits:

**Increased Labor and Cost Efficiencies.** EDI ensures complete and compliant electronic exchange of medication orders. It boasts several key benefits including increased efficiencies and customer satisfaction: no more costly end-of-month medical record reconciliation; elimination of the medical record monthly fee; fewer callbacks from clinicians to pharmacy for clarifications, eliminating nursing frustration and more time to focus on residents.

**Freedom of Choice in Integration.** Remedi is working with the leading electronic medical record system providers to test and certify integration. This permits facilities to choose the system they prefer for electronic medication administration and electronic order entry.

**Increased Accuracy & Safety.** EDI requires only one transcription, as orders are processed as entered by the clinician, with the need for handwritten and faxed orders being eliminated. Order compliance is ensured with step-by-step guidance, and critical alerts are delivered at the time of order to reduce the total number of errors.

**Faster Delivery Speed.** EDI guarantees a faster order turnaround as orders are received and screened by a pharmacist the moment one is placed. Multiple steps are removed to provide clarity and expediency in each order process. With immediate expert interaction, treatment delays are significantly reduced and alerts are identified quickly. [Richard – do we want to speak to discharge notification speed/efficiencies, eliminating wasteful dispensing of medications for a resident who has been discharged?]

In beta testing, EDI has been shown to improve order processing accuracy by xx percent, and save an average of 80 nursing hours\* each month. Facility operators can save an average \$3,000 each month\* and a xx percent improvement in nursing satisfaction by utilizing the solution.

\*Per 100 beds

### **About Remedi SeniorCare®**

Remedi SeniorCare®, a leading-edge pharmacy provider®, enables long-term care facilities to deliver better business results and provide exceptional resident-centered care. At the forefront of implementing high-tech advancements for the industry, Remedi redefined medication administration and management with the launch of the Paxit automated medication dispensing system delivering superior accuracy, efficiency and medication cost reduction. Remedi's online and electronic tools via MyRemedi web portal and Electronic Order Entry further drive business management efficiency and overall cost reduction. Remedi supports nearly 25,000 residents across eight states with RapidResponse<sup>SM</sup> customer service, ensuring prompt access to medication delivery, expertise and comprehensive support. For more information, visit [www.RemediRX.com](http://www.RemediRX.com).

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